

Global View on Container Transportation

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Perspectives on container transportation market

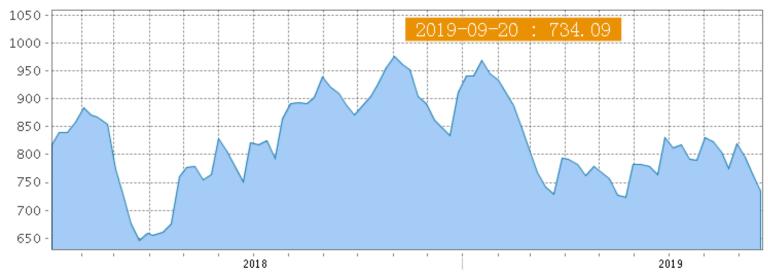
- The share of the containerized goods in the total freight was 15,7 % of total tkm s (2016)
- Global Shipping Container Market is valued at USD 6742.2 Million in 2018 and expected to reach USD 11406.0 Million by 2025
- Volume development follows the trade volume of the world →3-5 % growth/year?
 - The container industry is facing more challenging times with unstable economic outlooks and rising protectionism adding unpredictability to the market
- Containerized transports are 60 % of total sea-borne trade
- Refrigerated container transports are estimated high growth
 - Containers offers flexibility in transhipment in the multimodal transport chains for temperature -controlled cargo
- Container transports by rail are estimated also high potential
- China dominates both the global container production (m ore than 90 %) and the container trade



Pricing and cargo volumes

- Forecasted a slight decrease in prices (SCFI and CCFI)
- Container volume from Asia to Europe +5,2 % (1-6/2019) —surprisingly high in slowing economies in Europe
- Asia-North Europe -14 % from 20 18 to 20 19
- More mega ships $(20\ 0\ 0\ 0\ + TEU)$ coming this year \rightarrow m ore capacity available \rightarrow cost levels?

Shanghai Containerized Freight Index





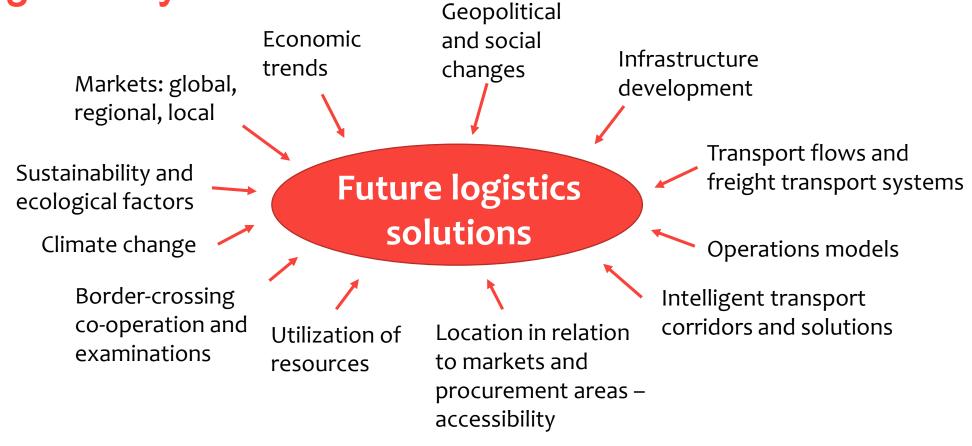
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Driving forces in logistics

- Logistics perform ance and efficiency are both nationally and internationally key success factors to the economic growth and global competitivity of nations (World Bank 2016)
- Effective and fluent supply chains are one of the key drivers in economic growth
- Global value chains and supply networks are operations environment for all the companies regardless of location, digitalization will support the development
- Transparency of markets, customer driven operations and complexity of supply chains are increasing—search for efficiency for example by using transport units and automatization (container transports)
- In addition demand forecasting, cost-efficiency and customer service capabilities are crucial in logistics



Main factors in development of complete logistics system





The growth and competitiveness of businesses in diverse areas, basis for sustainable industrial future and positioning in the markets

Main requirements for logistics

- 1) Cost efficiency
 - The most cost efficient solution is often also the most energy efficient
- 2) Safety and security, reliable deliveries, high service level
- 3) Ecologically sustainable solutions
 - Carbon neutrality as a target

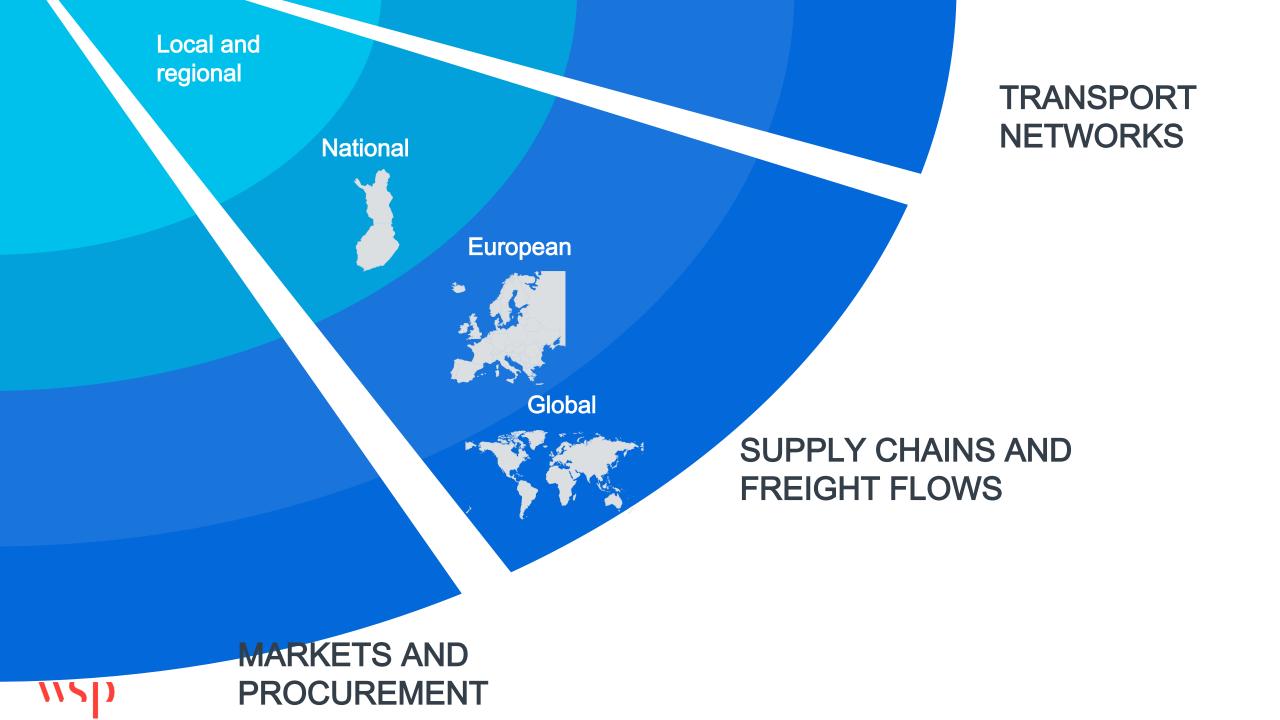


Development of transportation and logistic systems at different levels

— Companies, regions, local infrastructure, national infrastructure, international operations environment, corridor level development, service supply, politics, at present and in the future,...



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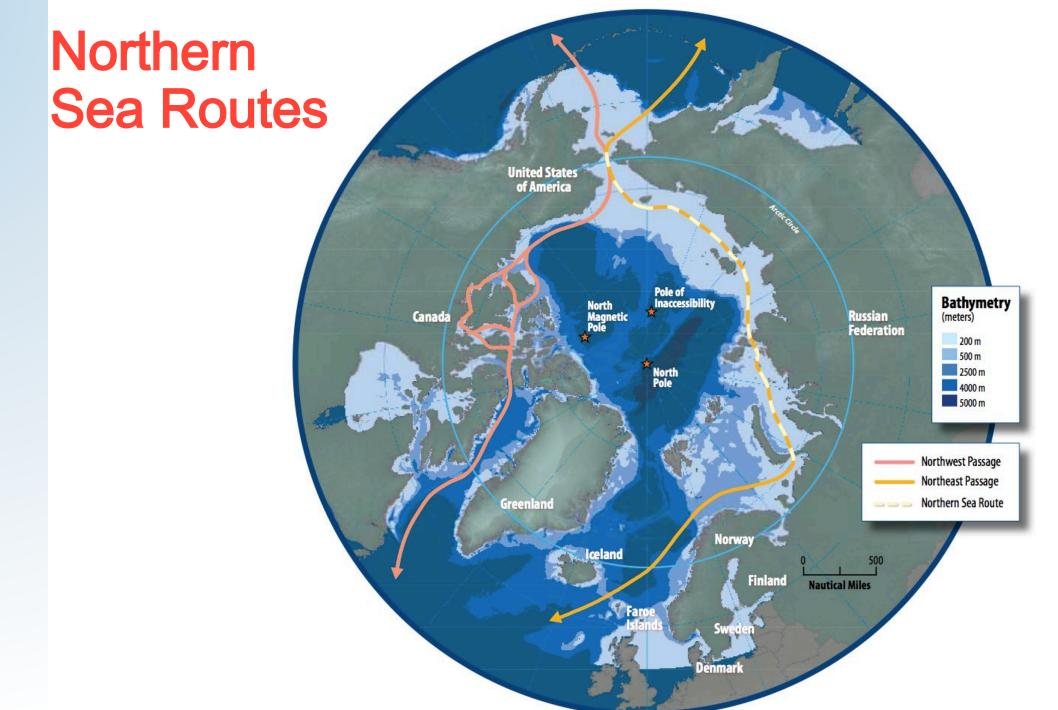


New routes for container transportations

- One belt, one road approaches container and block trains
 - Increasing volumes
 - Including many routes and markets
 - New routes, future potential for northern routes
- Northern Sea routes
 - New phase: project shipping → LNG, containers, mining products,... to markets



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Estimated transport volumes in the North passage

-East

- 5-15 % of trade value of China by 2020 (China)
- 25 % of all the cargo transports by 2030 (South Korea)
- 15 % of global transports by 2030 (EU com m ission)
- 25 % of trade between Europe and Asia by 2035 (Polarisk)
- 40 mill. t 2020, 67 mill. t 2025, 72 mill. t 2030, of which 50 % LNG and a great deal of transports to the eastern markets (Ministry of Natural Resources in Russia)
- Within predictable next few decades there is not any significance in commercial traffic (Turku School of Economics)

Notice:

- A lot of ongoing investments to infrastructure and diverse fleet, also ice breakers → Transport volumes are growing in line with improvement of service levels, reliability and safety
- Not only competitive route to traditional transport routes, more like new growing and very potential market → Needs a change of paradigm
- The role of political decisions → future development is not possible to estimate based on past data
- New industrial ecosystems in the Arctic →generates more freight transport flows



Conclusions

- Uncertain forecasts in container transport volumes vs. development of European economy and protectionism
- A lot of capacity is going to be delivered to sea container market
- Low cost level at sea container rates is challenging for launching new alternative container based services (for example rail concepts)
- New transport routes potential for new transport segments, products and certain markets
- Need for system level approaches in development

