

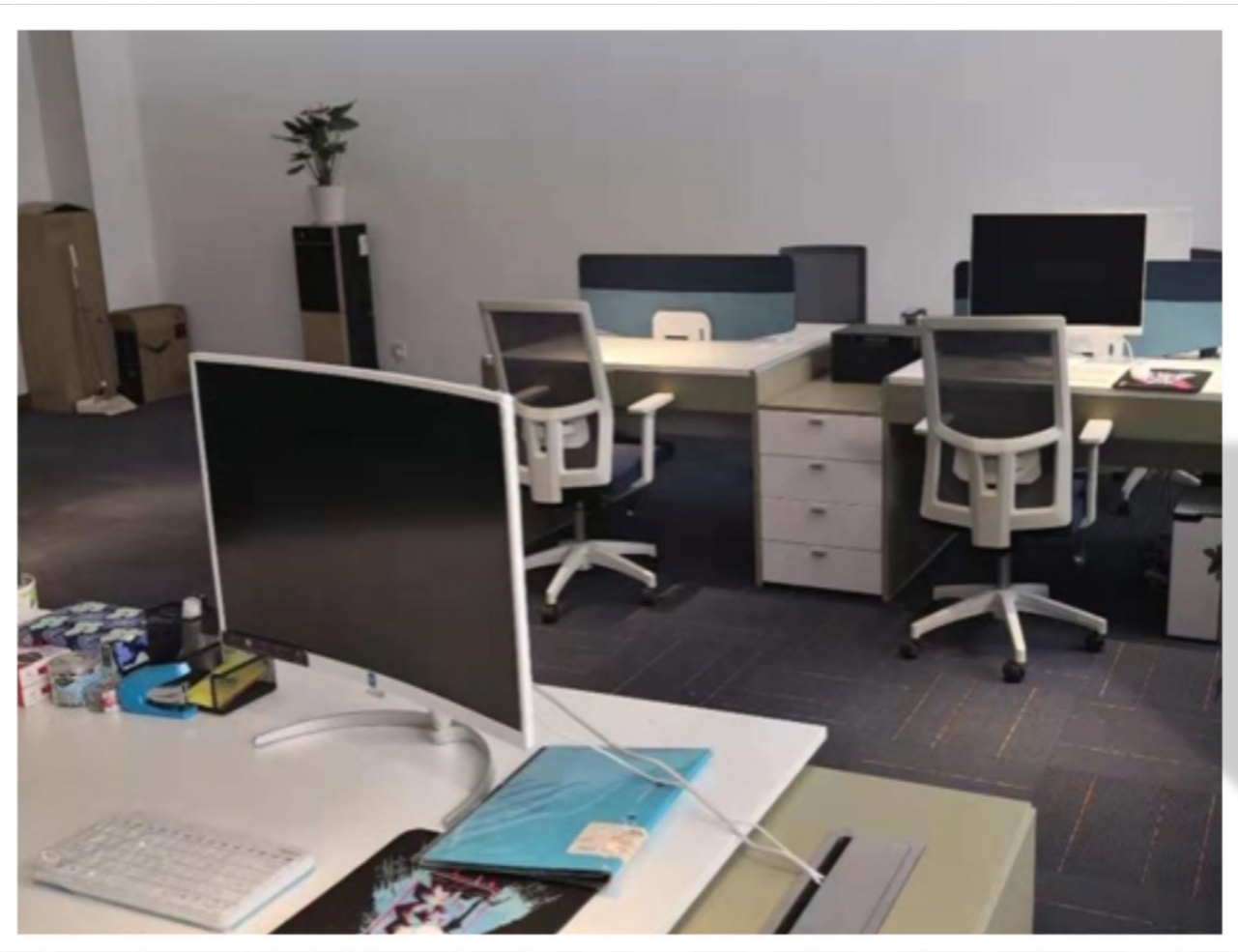
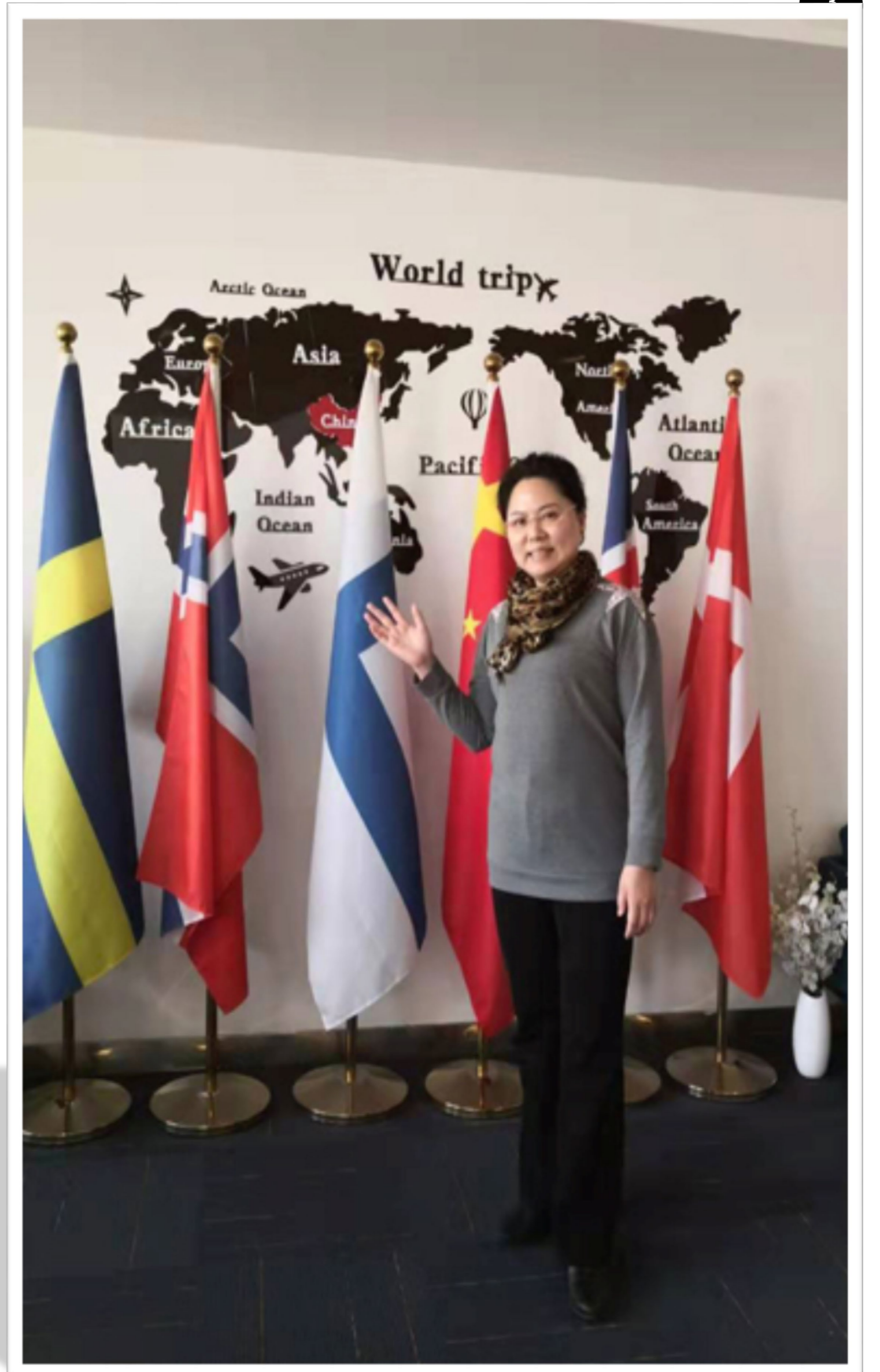


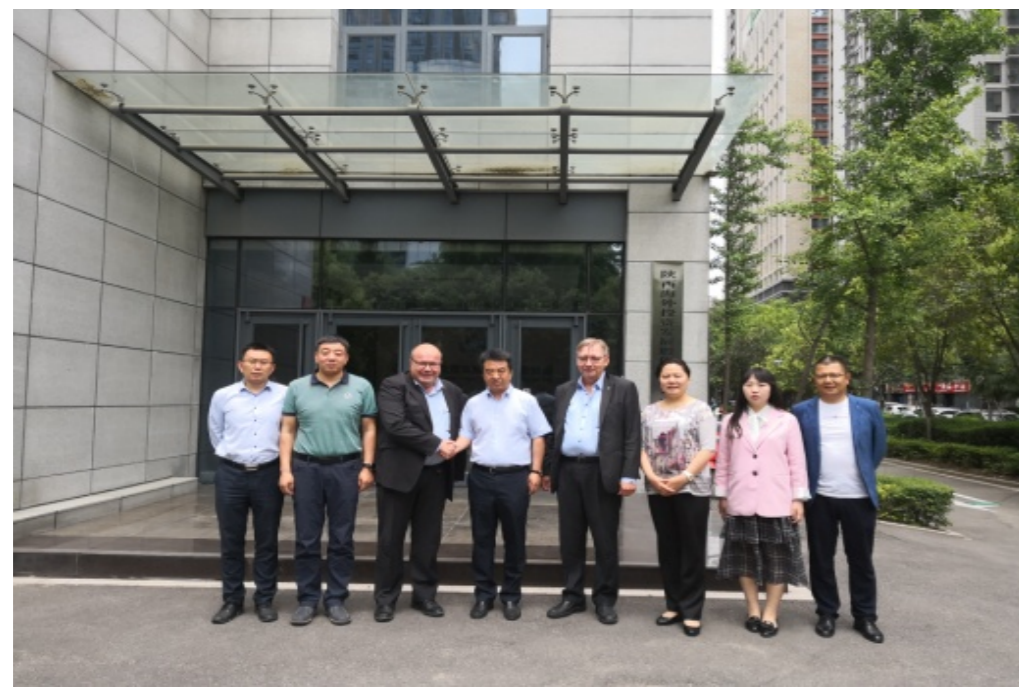
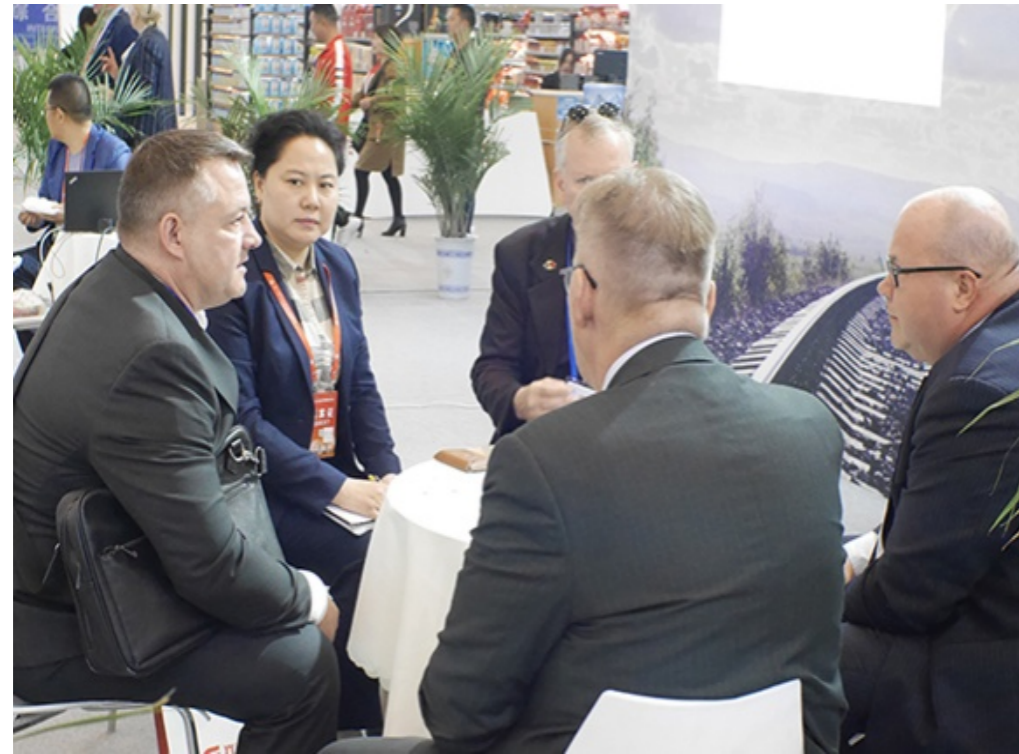
Boosting Railgate Marketing Efforts in China

China Representative Office of Kouvola Innovation → Finland-China (Xi'an) International Trading Co., Ltd.

- Set up in November 2018
- Assist in the further delivery of east-bond block train in China
- Monitor the smooth delivery of west-bond train to Kouvola
- Communicate between Xi'an operation team and Kouvola (-Haparanda-Narvik)
- Assist in collecting cargo from different cities in China
- Promote Railgate project in China: Rail route Xi'an – Kouvola (-Haparanda-Narvik)









Xi'an International Trade & Logistics Park



● 中国·陕西·西安

西安地处中国地理几何中心
历史悠久
是中华文明的重要发祥地

China · Shaanxi · Xi'an
Located in the heartland of China
Xi'an has a long history and
is an important birthplace of the Chinese
civilization

西安港
Xi'an Port

西安港
XI'AN PORT

中华人民共和国交通运输部

关于同意给予西安港代码的函

陕西省交通运输厅：

《陕西省交通运输厅关于申请给予西安港代码认可的函》（陕交函〔2014〕938号）收悉。经研究，现函复如下：

同意给予西安港代码。考虑预留拓展空间等因素，指定西安港代码为“61900100”，并据此开展日常统计等相关工作。



国家代码：61900100
Country Code 61900100

双代码

Double Codes

“西安港”是中国唯一一个拥有国家代码“61900100”和国际代码“CNXAG”的双代码内陆港口，开创了我国内陆型港口获得双代码的先例。

“Xi'an Port” is the **ONLY** dual-code inland port in China with both the country code “61900100” and the international code “CNXAG”, setting a precedent for obtaining double codes for inland ports in China.

中国标准化研究院

中标院计科外函〔2014〕194号

中国标准化研究院关于西安国际陆港（“西安港”）代码使用建议的函

陕西省交通运输厅：

全国电子业务标准化技术委员会已完成《中华人民共和国口岸及相关地点代码》（计划编号为：20120324-T-469）国家标准的修订工作，现已上报国家标准化管理委员会，并于10月29日上报联合国贸易简化与电子业务中心。

经我院对“西安港”纳入联合国口岸及相关地点代码（UN/LOCODE）进行了相关研究，认为作为多式联运枢纽和商贸物流枢纽，将西安港纳入联合国口岸及相关地点代码体系，对我国内陆港标准化建设，确定内陆港在国际贸易与运输体系中的地位，增强内陆地区参与国际多式联运的能力具有重要示范作用。

联合国口岸及相关地点代码由五位英文字母组成，西安港为“CNXAG”。由于口岸及相关地点代码正在国家标准化管理委员会审批和联合国贸易简化与电子业务中心审查过程中，预计将于

国际代码：CNXAG
International Code CNXAG

园区依托 **西安综合保税区、西安铁路集装箱中心站、西安公路港**三大平台创立内陆港模式
The park relies on Xi'an Comprehensive Bonded Area, Xi'an Railway Container Center Station, Xi'an Highway Port and other platforms

创立了“**港口内移、就地办单、海铁联运、无缝对接**”的内陆港模式
An inland port model of “port transferred to inland, on-site order handling, sea-rail transport, and seamless connection” created



▲
西安综合保税区

Xi'an Comprehensive Bonded Zone



▲
西安铁路集装箱中心站

Xi'an Railway Container Center



▲
西安公路港

Xi'an Highway Port

西安港 Xi'an Port

西安铁路集装箱中心站项目占地2058亩，总投资6.8亿元，2010年12月1日正式开通运营，可满足整列集装箱班列的到发和装卸作业。中心站分为国际集装箱作业区、特货装卸作业区、快运货作业区及西安铁路局普货作业区四个区域。

Xi 'an railway container central station project covers an area of 2058 mu (1,372,000m²), with a total investment of RMB 680 million . It is officially opened on December 1, 2010, which can meet the arrival, shipment, loading and unloading operations of the entire container line. The central station is divided into four areas: international container operation area, special cargo handling area, express freight operation area and general cargo in Xi 'an railway bureau.



开放的平台

Open Platform

西安铁路集装箱中心站

Xi'an Railway Container

Central station



西安港 Xi'an Port

拥有铁路一类口岸、粮食口岸、肉类口岸、整车进口口岸等指定口岸

Accommodate various designated ports including Category-1 railway port, food port, meat port and assembled vehicles import port;



西安港进境粮食指定口岸
Designated Port of Imported Food in Xi'an Port



西安港进口肉类指定口岸
Designated Port of Imported Meat in Xi'an Port



整车进口口岸
Assembled Vehicles Import Port

中欧班列 China-Railway Express "Chang'an"



中欧班列 China-Railway Express "Chang'an"



China Railway Express

China Railway Express

Domestic Trade Express

- 西安-汉堡/杜伊斯堡
Xi'an-Hamburg/Duisburg
- 西安-布达佩斯
Xi'an-Budapest
- 西安-马拉舍维奇
Xi'an-Malaszewicze
- 西安-华沙
Xi'an-Warsaw
- 西安-科沃拉
Xi'an-Kouvola
- 西安-莫斯科
Xi'an-Moscow

- 西安-阿拉山口境
Xi'an-Alataw Pass
- 西安-阿拉木图
Xi'an-Alma-Ata
- 西安-塔什干
Xi'an-Tashkent
- 西安-霍尔果斯
Xi'an-Khorgos

- 西安-青岛
Xi'an-Qingdao
- 大朗-西安
Dalang-Xi'an
- 厦门-西安
Xiamen-Xi'an
- 宁波-西安
Ningbo-Xi'an





Xinjiang Urumuqi International Block Train

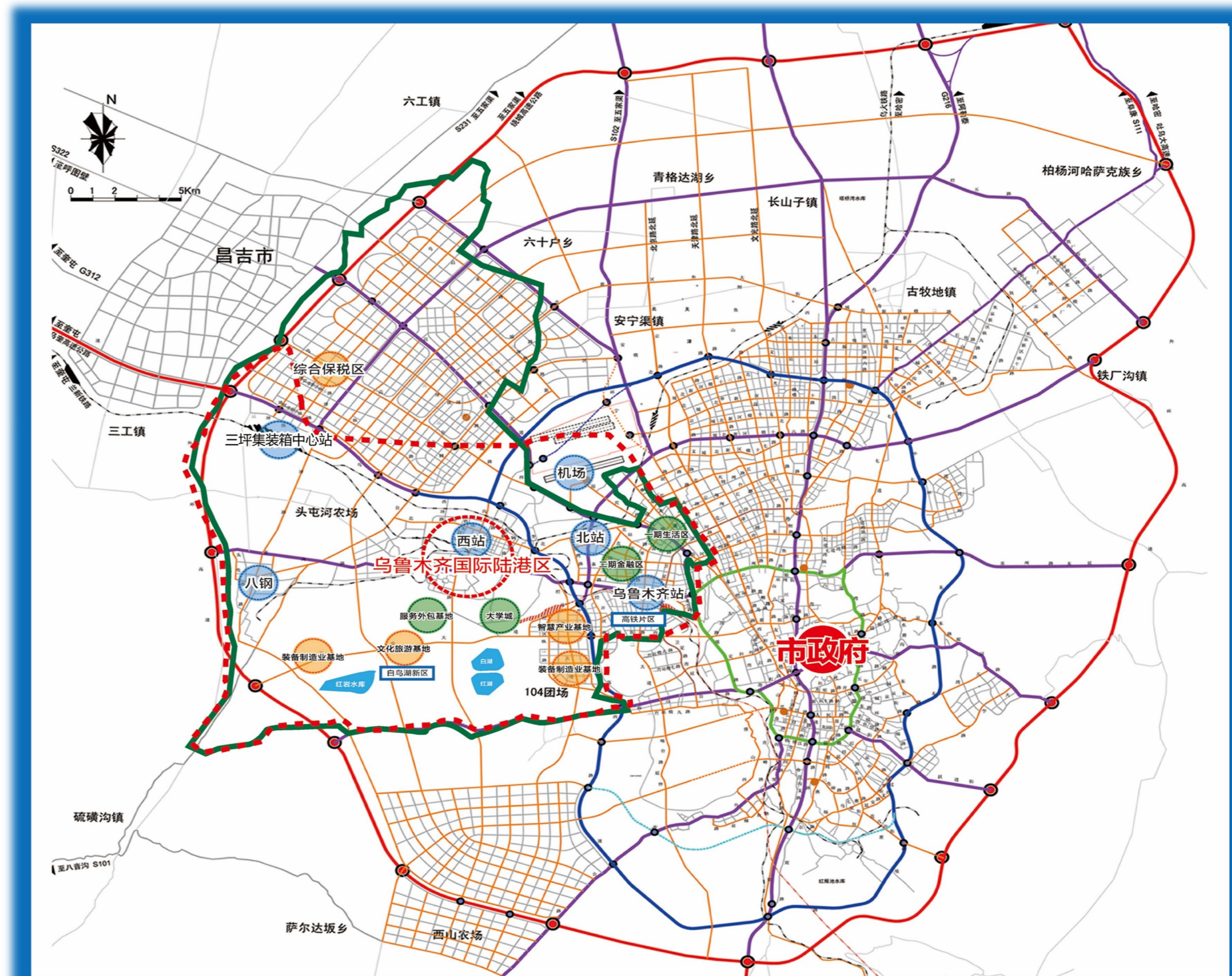
乌鲁木齐国际陆港区

Urumqi International Trade & Logistics Park

区位分布 District Locations

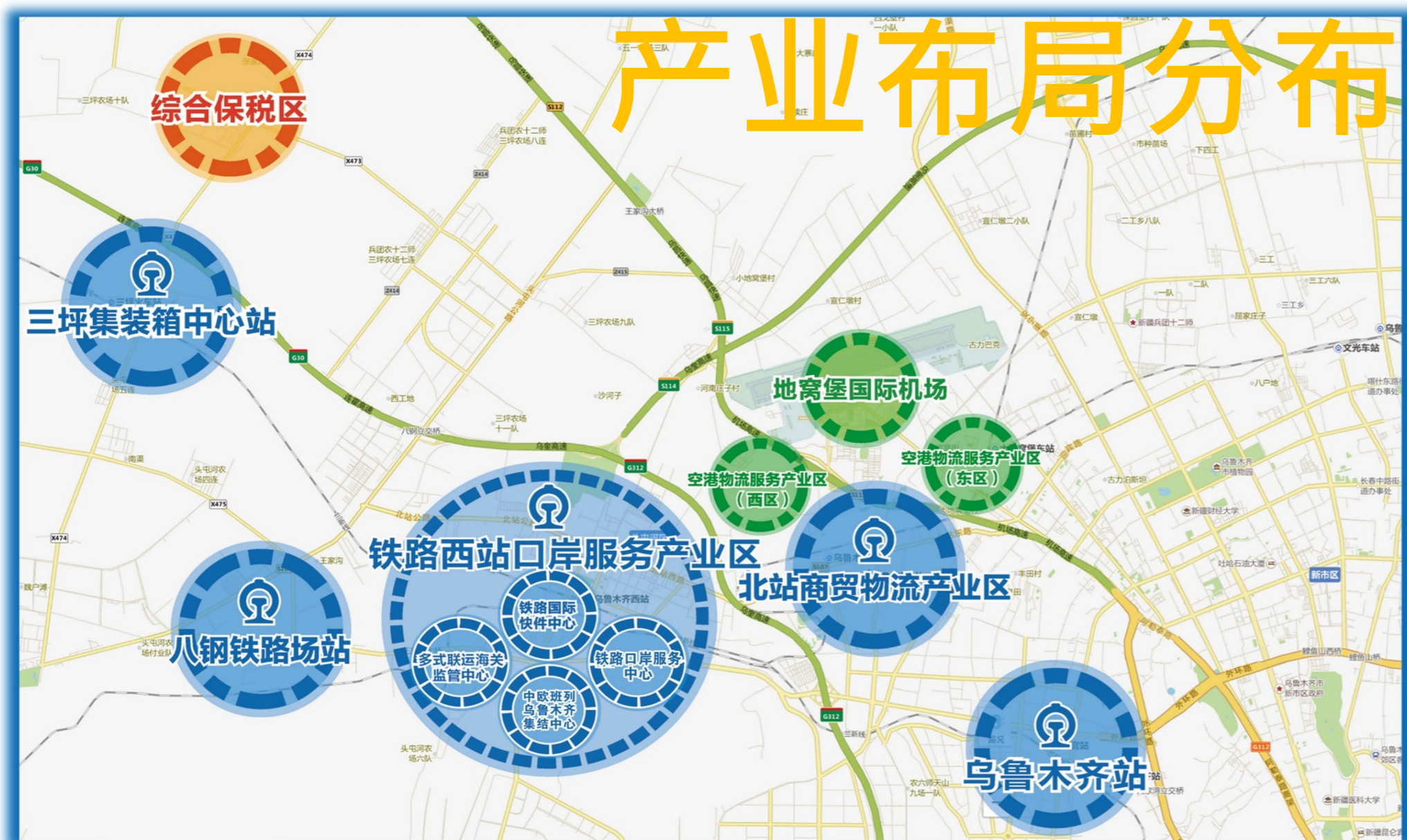
按照“集货、建园、聚产业”发展思路，建设以火车西站片区、火车北站片区为核心，涵盖八钢铁路场站区、三坪片区、高铁片区、机场片区67平方公里范围内的产城联动发展区域。

In accordance with development idea of "collecting goods, building parks and gathering industries", the construction will take West Railway Station and the North Railway Station as the core, covering the area of 67 square kilometers of the Eight Steel Rail Terminal, Sanping, High Speed Rail and Airport's area



乌鲁木齐国际陆港区

Urumqi International Trade & Logistics Park



“四场站”构成陆港区硬件载体基础 “Four stations”

Including Urumqi West Railway Station, North Railway Station, Urumqi Railway Container Center Station and the International Airport

“四中心”构成陆港区重要功能平台“Four centers”

Including the railway post service center, multimodal transport customs supervision center, China Europe block train Urumqi assembly center, railway international express mail transaction center

“四园区”构成陆港区产业发展格局“Four parks”

Including the comprehensive bonded zone, the North Railway Trade and Logistics Industrial Zone, the International Textile and Apparel Trade Center Comprehensive Supporting Zone, and the Railway Port Service Industry Zone.



陆港区中欧班列

XinJiang International Railway Express

区位优势
location
advantage

1. 亚欧大陆腹地
2. 丝绸之路经济带核心区
3. 第二亚欧大陆区西部桥头堡
4. 中欧班列班列出境最后一个编组站
5. 距离欧洲最近连接国内国外两个市场

1. The hinterland of the Eurasian continent
2. Silk Road Economic Belt Core Area
3. Western bridgehead of the second Eurasian continent
4. The cross-boarder last marshalling station of China European block train
5. The closest to Europe which connects between domestic and foreign markets



陆港区中欧班列

XinJiang International Railway **服务优势 service advantage** Express

通关服务优势 **Customs clearance service advantage :**

海关、原国检、铁路货运中心等国际联运单位入驻多联，现场查验、现场办公，提供“一条龙”通关服务

Customs, the original national inspection, railway freight center and other international transport units have settled in multiple joints, on-site inspection, on-site office, providing "one-stop" customs clearance services

功能平台优势 **Functional platform advantages**

- 综合保税区 **Comprehensive bonded area**
- 多式联运海关监管中心 **Multimodal Transport Customs Supervision Center**
- 进口肉类等指定口岸 **Designated meat importing port**



中欧班列

XinJiang International Railway Express

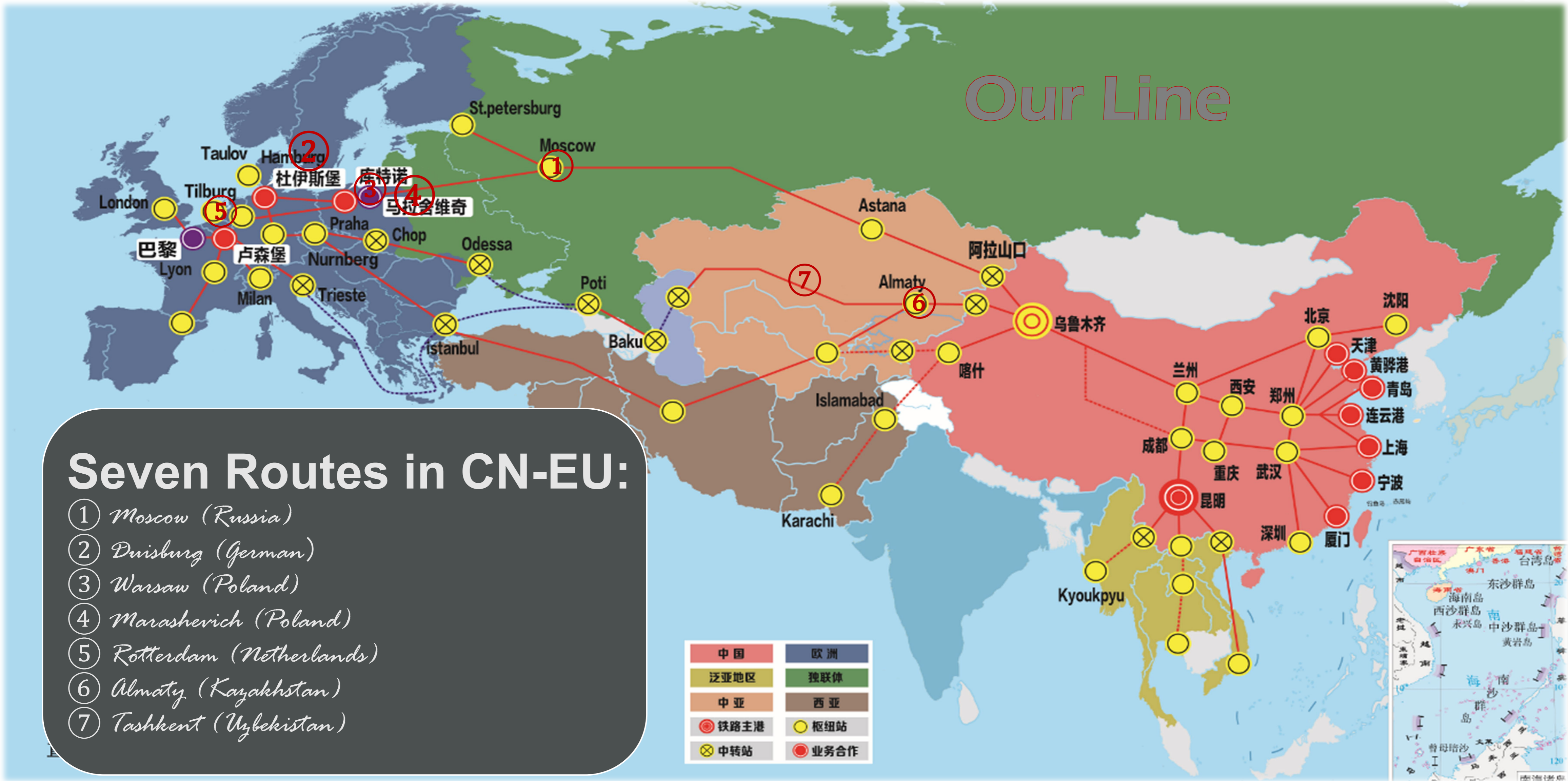
Pa

Our Line

Seven Routes in CN-EU:

- ① Moscow (Russia)
- ② Duisburg (German)
- ③ Warsaw (Poland)
- ④ Marasherich (Poland)
- ⑤ Rotterdam (Netherlands)
- ⑥ Almaty (Kazakhstan)
- ⑦ Tashkent (Uzbekistan)

中国	欧洲
泛亚地区	独联体
中亚	西亚
铁路主港	枢纽站
中转站	业务合作





阿克苏铁路货运站

AKSU Railway Freight Station

构建“一带一路”国际物流大通道

Build a "Belt and Road" International Logistics Channel



阿克苏铁路货运站建于1997年，现隶属于乌鲁木齐铁路局，属于二等货运站，站内可办理整车、集装箱、危险品到发业务。货运站内有4条铁路线，5条普通货物到发专用线，3条危险品货物到发专用线。每年货物发运120万吨，货物到达200万吨。

The Aksu Railway Freight Station was established in 1997 and is now affiliated to the Urumqi Railway Bureau. It is a second-class freight station, which can handle the whole vehicle, container and dangerous goods. There are 4 railway lines in the freight station, 5 ordinary goods dedicated line, and 3 dangerous goods dedicated line. The cargo is shipped 1.2 million tons per year and the arrived cargo reaches 2 million tons.

物流基础设施 Logistics infrastructure

- ✓ 龙门吊1台 (起重能力36吨)
1 gantry crane (lifting capacity 36 tons)
- ✓ 叉车37台 37 forklifts

仓库 Warehouse

- ✓ 风雨棚6972平方米 Shelter (6,972 square meters)
- ✓ 室内仓库300平方米 Indoor warehouse (300 square meters)
- ✓ 集装箱堆场6052平方米 Container yard (6052 square meters)



The background of the slide features a faded, grayscale image of a port or industrial facility. A large gantry crane is visible on the left, and a truck is positioned in the lower right. The overall scene is slightly out of focus, serving as a backdrop for the text.

蓉欧班列运营情况介绍

Chengdu International Rail Service & Operation Introduction

成都港投集团介绍介绍

CIPI Brief Introduction

成都港投集团 CIPI

- ◆公司注册资本：人民币247,500,000元
Registered capital of
the company: RMB247.5Millions
- ◆全资国有企业
Wholly owned state-owned enterprises
- ◆首批入住四川（成都）自由贸易试验区企业
First batch of Enterprises in Sichuan (Chengdu) Free Trade Test Area

国际班列产品体系

Product System Of International Railway Services



公共班列
Public Block Train

精品班列
Express Block Train

定制班列
Customized Block Train

拓展运贸一体化定制班列产品

Expand transportation and trade integration customized block train products



运输环节

下半年木材运贸一体化班列力争100列

Striving for 100 columns in the second half of the year and 6-8 round-trips per month.

成都至莫斯科班列计划每月往返6-8列

The schedule of the route Chengdu to Moscow is 6-8 trains per month arrive and depart.

贸易金融环节

全程控货、物权质押、金融服务

full range of cargo control capabilities , logistics channel, supporting property pledges and financial services

上游采购和下游分销

Upstream procurement channels and downstream distribution channels



成都国际铁路港 Chengdu International Railway Port Facilities overview



成都集装箱中心站
(Chengdu Container Central Station)

冷链查验及仓储一体化设施
(Cold chain inspection and storage facilities)

2号卡口
(2Nd Gate)

成都铁路保税物流中心 (B型)
(Chengdu Railway Bonded Logistics Center Type(B))

1号卡口
(1Nd Gate)



冷链查验和储存一体化设施

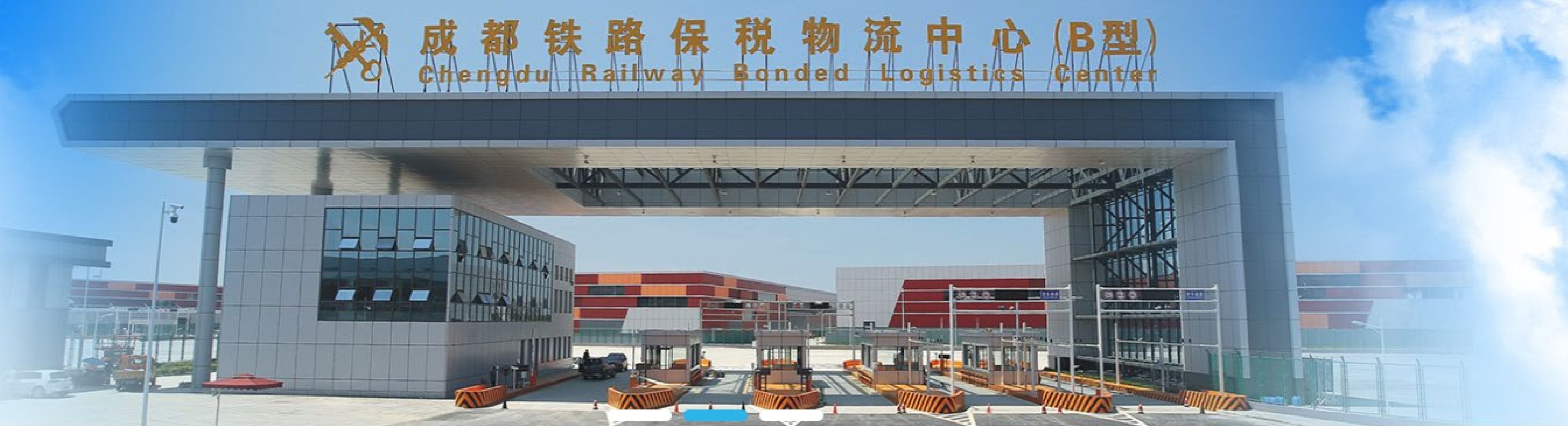
Cold Chain Inspection and Storage Facilities

1 . 1.5万平方米冷链查验、储存一体化设施(含冷库、冷藏箱堆场等)

15,000 m² cold chain inspection、storage integrated facilities (Including TC warehouse、container yard) ;

2 . 冷库建筑面积3450平方米

Temperature controlled warehouse covered area 3,450 m²



成都铁路保税物流中心 (B型)

Chengdu Railway bonded logistic Centre (Type B)

1. 保税仓库 6.5万平方米
Bonded Warehouse: 65,000 m²;

2. 非保税仓库 2万平方米
Non-Bonded Warehouse: 20,000 m² ;



渝新欧--“一带一路”先行者

YUXINOU INTERNATIONAL RAILWAY LOGISTICS CHANNEL
--THE PIONEER OF THE “ONE BELT AND ONE ROAD”

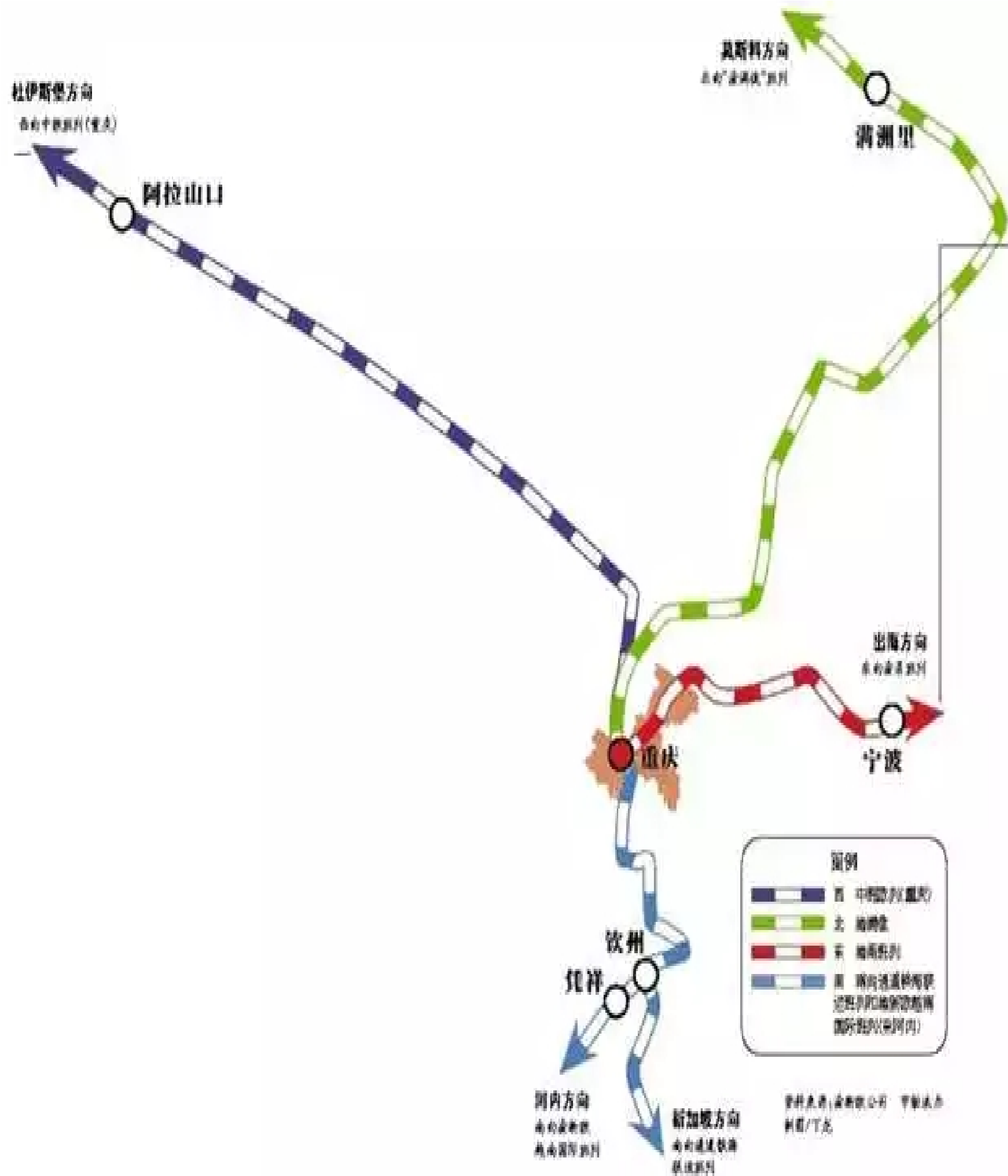


重庆 中欧班列（渝新欧）

Chongqing China-Europe Block Trains

重庆·中欧班列（渝新欧）发展历程简介

Development of China-Europe trains (Chongqing-Yuxinou)



- ✓ 中国中西部唯一的直辖市
- ✓ 内陆开放高地-中国（重庆）自由贸易试验区
- ✓ 长江上游的经济中心
- ✓ 国家现代制造业的重要基地
- ✓ 西南地区的交通枢纽
- ✓ 长江经济带向西连接丝绸之路经济带的战略支撑
- ✓ the **only municipality directly** under the Central Government in the Midwest of China.
- ✓ the **open highland** of the inland of China-China (Chongqing) Pilot Free Trade Zone
- ✓ the economic center of the upper Yangtze River.
- ✓ the important base of modern manufacture industry of China.
- ✓ the transport hub of Southwest China.
- ✓ the vital node of linking "the Yangtze River Economic Belt" with "the Silk Road Economic Belt" .

中欧班列（渝新欧）发展历程简介 Development of China-Europe trains (Yuxinou)

渝新欧诞生的背景——IT产业落户重庆

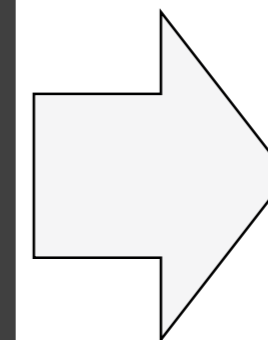
The background of YUXINO
establishment—IT
industry settled in Chongqing

IT产业/IT industry

5家IT品牌商+6家
ODM代工厂+850家
零配件工厂
5 IT brand makers+6
ODMs+850 spare parts
plants

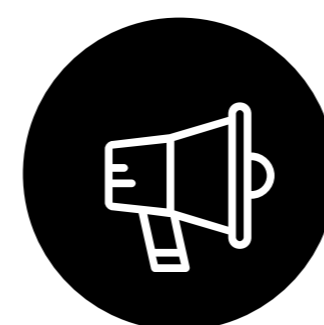
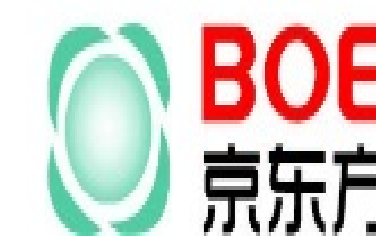
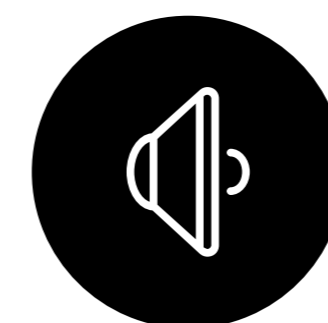
全球电脑每三台就有一台重庆造
One out of every three PC in the world is
made in Chongqing

2016年重庆电脑产量6700万台，
达到了全球1/3的出货量
In 2016, 67 million PC sets were made in
Chongqing, achieved 1/3 of worldwide
shipment volumes

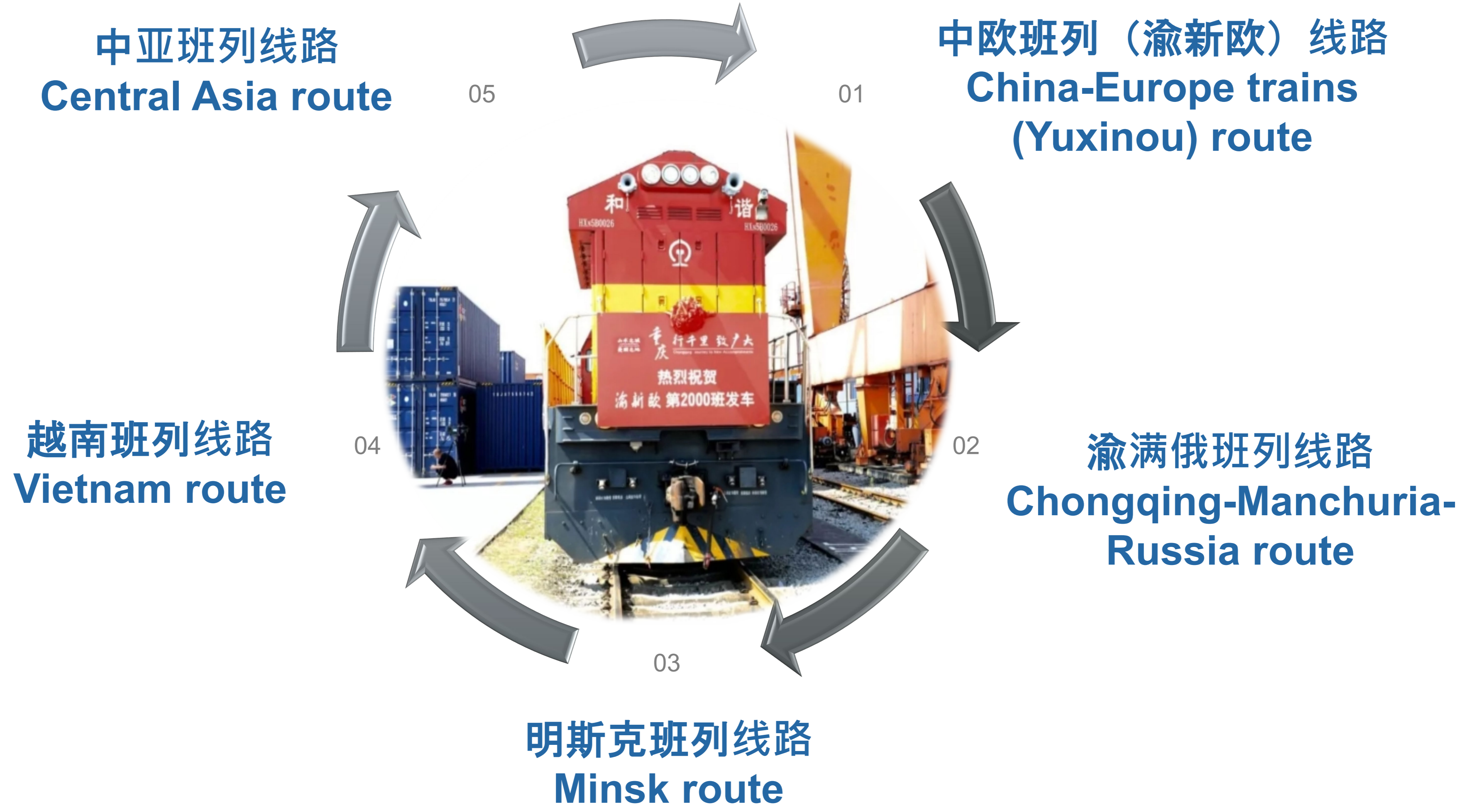


如今，中欧班列（渝新欧）已成
为稳定开行的公共班列，满足
更多客户群体的需求。

Now, Yuxinou has become a
stable public block train and
met the needs of more
customers.



重庆中欧班列（渝新欧）铁路线路 China-Europe trains(Chongqing-Yuxinou) routes

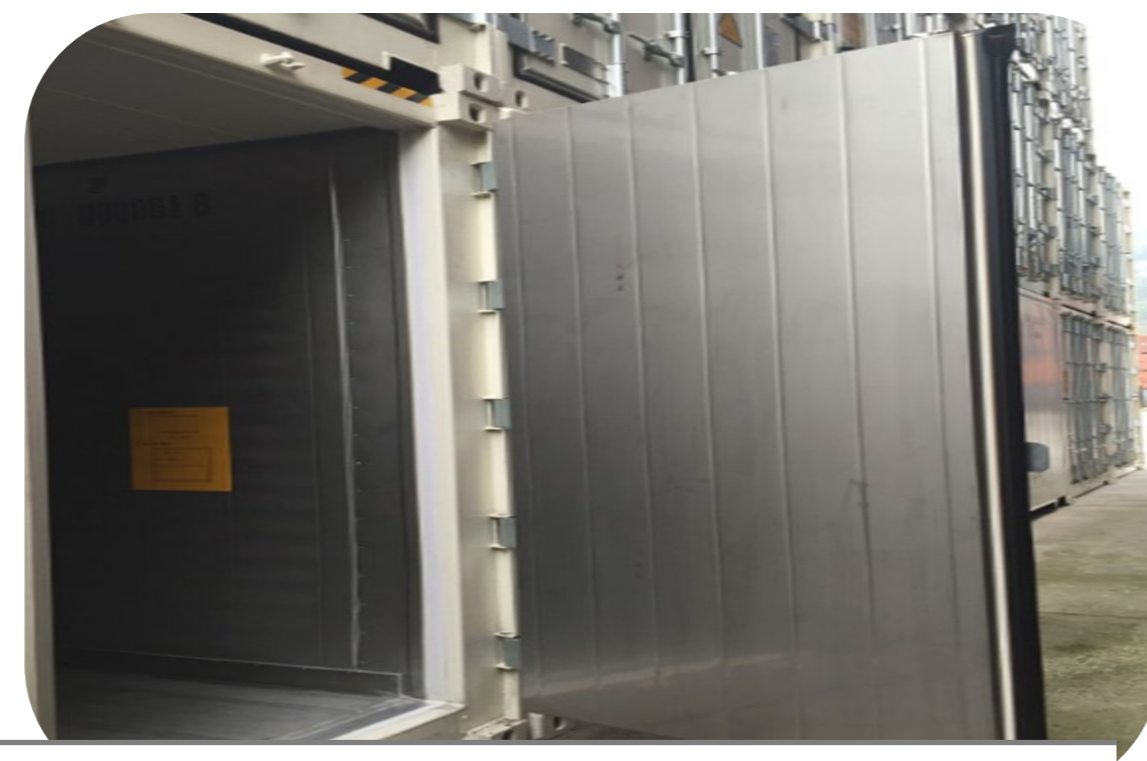


渝新欧创新——冷链运输

Yuxinou Innovations -- Cold-chain transportation

冷链运输，保证全年常态运输：笔电/肉类/医药等

Cold-chain transportation ensures the normative transportation in the whole year, such as IT Products/Meat/Medical products and so on.



测试指标 Test data

箱外环境温度 Outside environmental temperature

持续时间 (小时) Duration(hours)

-30°C

72

-40°C

72

-45°C

72

-35°C

144

总计 Total

360

箱内环境温度 **高于-18°C** The temperature inside the container is **higher than -18°C**

40尺保温箱

40-foot Insulated Container



温度区间可以控制在-25°C到25°C，根据货物的属性设置适宜货物运输的恒定温度。

The temperature range can be controlled from -25°C to 25°C. The appropriate temperature for the transportation of cargos can be set according to the properties of cargos.

45尺冷藏箱

渝新欧创新——整车装箱方式的改进

Yuxinou Innovations – improved loading for Finished cars

□ 截止到18年12月底，重庆整车口岸累计进口整车6257辆。2018年渝新欧实现整车进口257柜，出口374柜。
 Till the end of June of 2018, 6257 finished cars have been imported to Chongqing auto vehicle import port. 257 containers of finished vehicle were transported by EB trains of YXO in 2018, 374 containers by WB trains.

□ 渝新欧已经中标**保时捷**整车项目。**大众、奔驰**也在投标中。
 Yuxinou has won the bid for Porsche Vehicle Project and now is bidding for Volkswagen and Mercedes-Benz.



More Destinations, More Choices

Booking Center:



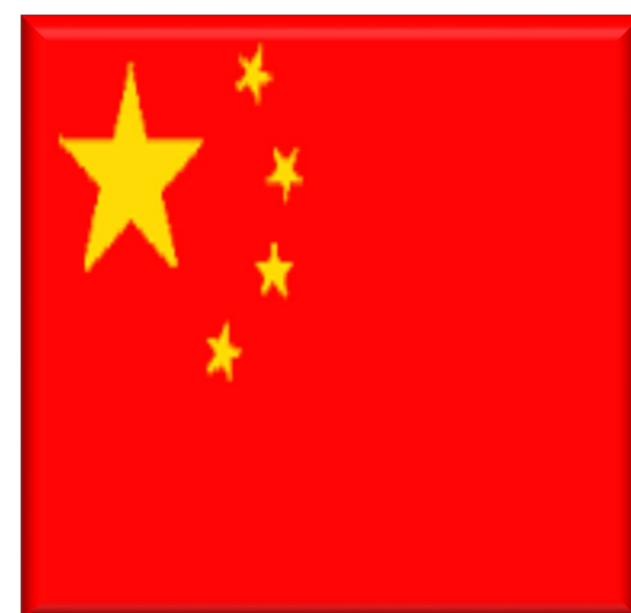
Finland: Kouvola Cargo Handling Oy

Visiting Address: Ampumaradantie 10
45200 Kouvola, FINLAND

Contact Person: Anu Kujansuu, Marketing Director

Email: anu.kujansuu@cargohandling.fi

Tel: +358 29 000 1066; +358 40 554 1183



China: Finland-China (Xi'an) International Trade Co., Ltd

Visiting Address: Room 612, Land Port Bonded Building,
No. 88 Gangwu Avenue, Baqiao District,
Xi'an City, Shaanxi Province, China

Email: nancyli@finland-china.com

Contact Person: Nancy Li, General Director

Tel: +358 40 7215688; +86 18700184887



